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Longtime Uniland tenant Lornamead to expand oral care production and distribution facility in Tonawanda

TONAWANDA, N.Y. (January 15, 2021) – Uniland Development Company, a leading builder, developer, owner and manager of commercial real estate in Western New York, and Lornamead, a leading personal care company with a broad portfolio of well-loved consumer brands, today announced that Lornamead will be adding a 22,000 SF expansion onto its 66,000 SF ISO and GMP Certified manufacturing facility at 175 Cooper Avenue in Tonawanda, New York. Lornamead has been a Uniland tenant at the site since 1996. When completed, the 88,000 SF facility in Uniland’s Interstate Commerce Centre will support Lornamead’s growing oral care production and distribution operations. The addition will allow for greater inventory control and warehouse distribution as well as enhanced manufacturing technology to support expanding levels of production and distribution.

Lornamead’s expansion reflects the growing business in oral care segments including toothpaste, tooth whitening gels and oral pain relief treatments. The company sells products under its own brands, as well as manufacturing for retailers and other brand owners. According to Lornamead, the facility has delivered double-digit output growth over the past three years.

“We look forward to continuing to strengthen our Tonawanda operations with Uniland as we build out an enhanced in-house production facility to support growing demand for our oral care business,” said Randy Sloan, President, Lornamead. “Uniland has been a strong partner with us since 1996 and we are working with them to expand our oral care footprint in Western New York.”

“Lornamead is a leader in their sector and we look forward to supporting their continued momentum,” said Michael Montante, CEO, Uniland Development Company. “Based on our proximity to Canada and the Great Lakes gateway, Buffalo’s industrial sector is strong and we are continuing to empower clients in the manufacturing, warehousing and distribution arena.”

Interstate Commerce Centre is a nine-building, 30-acre industrial campus located on the Tonawanda/Buffalo border. With its wide roadways and spacious trailer staging, the complex is situated within the intersection of Interstate 190 and the Interstate 290 Expressway for seamless access to commercial routes and Canadian bridges.

Originating with a single warehouse in Tonawanda in 1974, today Uniland has developed 1.7 million square feet of industrial space across 206 acres with additional development on the horizon. In total,



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Uniland has developed over 16 million square feet of commercial and residential space in the Buffalo-Rochester corridor with eight million square feet under management.

About Uniland

Uniland Development Company is a leading builder, developer, owner and manager of commercial real estate in Western New York that has developed more than 16 million square feet of commercial and residential space in the Buffalo-Rochester corridor. Uniland offers expertise in development, planning and design, construction, financing, leasing, property management and building maintenance. In addition to owning and operating eight million square feet of office, industrial, flex, retail, and multi-family residential properties, the firm also offers clients construction and property management services. Established in 1974, Uniland has earned a reputation for results due to its commitment to excellence, superior customer service, and distinguished community support. Learn more at www.uniland.com/.

About Lornamead

Lornamead Inc. is a leading personal care company with a broad portfolio of well-loved consumer brands and full turnkey manufacturing capabilities in specialty oral care. Lornamead's own brands, known for their quality and value, include Yardley London bath products, Finesse and AquaNet haircare, and Brisk Grooming for men. In oral care, in addition to marketing the Rapid White and Natural White brands, Lornamead is a contract manufacturer and supplier of private label oral care products for top retailers around the world. Lornamead operates an ISO and GMP certified manufacturing facility in Tonawanda, NY to support the oral care business.

Established in 1978 by sister companies in the UK and Germany, Lornamead, Inc. entered the US in 2002. In 2012, Lornamead was acquired by Li & Fung and in 2018 became part of Meiyume, a global beauty organization with expertise in providing custom product and retail solutions within the beauty industry. Learn more at www.lornameadna.com/.